

THE GLOBAL • Millionaire mag

4 POWERFUL WAYS
TO TURN EVERY FAILURE
INTO A SMASHING SUCCESS

Photographed by Cyril Mahe

INTRODUCING DEVEN POWERS **AKA MR. HOLLYWOOD**

MAKE WAY FOR THE FOUNDER AND CEO OF THE BLACK FILM FESTIVAL
LOS ANGELES, MR. HOLLYWOOD TV SHOW, MR. HOLLYWOOD MAGAZINE,
MR. HOLLYWOOD BLOG AND DISCOVER MY MUSIC RADIO

PLUS! DISCOVER THE **7 ESSENTIAL HABITS** OF HIGHLY SUCCESSFUL PEOPLE



MS ENTREPRENEUR

BE YOUR OWN KIND OF POWERFUL

COMING SOON



MS ENTREPRENEUR



THE GLOBAL Millionaire magazine

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THE GLOBAL • Millionaire magazine

E D I T O R S
N O T E S



You have two choices to make every single time you wake up every morning:

1. You have the choice to start taking action and making sure you're moving closer to living your dream life and becoming more financially secure.
2. You also have the option to live like a zombie and just let life happen to you, so you become a "dead walker."

Let's face it: It's so easy to go through life like a zombie where you just pretty much settle for whatever is "easy" - you settle for whatever life throws at you even though you feel frustrated, unfulfilled or just plain "meh." All of a sudden 10, 20 or 30 years have come and gone, and you're not even close to achieving any of your goals or living the life that you've always wanted.

So... it's time for a wake-up call! Ask yourself this question: Do you see yourself achieving your goals and living your dream life in 5 years time? Or are you just going through life like a zombie and settling for whatever life throws your way? Your choice.

Mike Ilagan
Managing Director



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HOW TO UNLOCK YOUR TRUE POTENTIAL

THE POWER OF POSITIVE WORDS

Are you unconsciously sabotaging your success because of how you speak? Most people don't know that their subconscious self actually interprets what it hears very literally. Basically, your mind and body will follow the direction of the words that are coming out of your mouth. So if you want more confidence, influence, or opportunities in life to come your way, you can start with what you're projecting into the rest of the world each time you open your mouth.

Did you know that the vocabulary you use on a day to day basis actually molds and controls your emotional experiences in life?

The right choice of words can be very powerful. The big secret to turning your life the way you want it is to be very aware of what words you use to describe a negative occurrence in your life. Here are five things that can help you improve your focus and get rid of unnecessary clutter and negativity in your life.

Try to use more powerful words

Try to list five words that will be more powerful than your standard words. For example, if someone asks you "What's your day been like?" Try to think of words that can be more compelling and inspirational. Instead of responding with something standard like "not too bad" or "so and so", how about responding with "fantastic," "couldn't be better," "absolutely smashing," and "amazing?"

Turning negative words into a positive

List down four to five words you use daily that usually build negativity in your life. For example, words such as "I'm so broke," "I'm so embarrassed" or "why does this always happen to me?" are quite commonly used by a lot of people.

Now try to list down words that would turn your negative words into a positive one. Maybe instead of saying "I'm so broke" you can say "my riches are coming soon" or maybe instead of saying "why does this always happen to me?" you can say to yourself "when it rains it pours, I can't wait to see the blessings pile up tomorrow."

Here's another one, instead of saying "that was so embarrassing" why don't you say "well, it could've been worse" instead?

Can you see how different these negative situations were dealt with? By transforming your words into a more positive note, you become a more positive and empowered person.

Turn your frown upside down

Becoming more conscious of the words you use on a daily basis

will help you become a more positive and highly motivated person. Asking someone "how's it going?" is the standard language these days. How about saying something more fun and positive like "how's it going good looking" instead? This greeting is a lot more fun and a lot more positive so you're bound to get a better reaction from the other person.

If you start saying to yourself "I'm terrified of messing up my meeting tomorrow" – you need to stop right there and realize that "terrified" is a very strong negative word. Instead of being "terrified" maybe you're just "concerned?" Or better yet, maybe instead of thinking that you might mess up your meeting, say to yourself "I can't wait to challenge myself tomorrow" – this should automatically bring a positive mind shift in your train of thought. Dwelling on how nervous you are about your meeting is not going to help you in any way.

Ask some close friends to help you

Find a few close friends that you really trust and explain to them that you're trying to be more positive so you need their help. If for example, they hear you say something negative like "I've seriously had it with that guy" – tell them to calm you down and say something silly like "patience my dear" – it may sound corny, but it's probably bound to make you laugh and relax you.


Getting a close friend to help you in this exercise is a lot more fun and it'll give you that extra boost to be more positive.

Turning a negative into a positive may sound cliché but the bottom line is, it can be a life-changing experience for you.

It's a lot better to be a positive person rather than a negative one because even if something terrible happens, you will be more equipped to handle the situation because nothing can shake you.

Life is not a bed of roses, at some point in your life you will experience pain and hardship guaranteed. What would help greatly in your journey of life is to see the positive side of things and realize that there's always going to be a rainbow after the rain.

Master the power of positive thinking and I guarantee that success will be knocking on your door.



SIX QUALITIES OF HIGHLY SUCCESSFUL PEOPLE

Millions of people all over the world search constantly for the traits and characteristics required to become successful in their chosen career paths. Some of these people think that being successful is something that can't be learned; rather, it's an inbuilt quality or characteristic.

However, this is very pessimistic thinking and it's probably one of the reasons why most people fail to become successful in life. One brilliant way of actively pursuing success is to interact with highly successful people - observing some of their characteristics and figuring out how they have evolved to become so successful. This article looks at six important characteristics of highly successful people so if you want to become successful one day then you need to incorporate these qualities in your life. These qualities may sound simple, but possessing them can lead to amazing results.

Ambition

Let's face it, ambition is a powerful quality that can lead people to better and higher places. Every successful people you would've heard or seen all over the mainstream media have the drive and ambition to succeed where others have failed. This is what sets them apart from other people. You need to have the determination to work harder than other people. You trust yourself. Because if you possess that unshakeable trust in yourself, you're already one step closer to becoming a success. You also need to pride yourself on seeing things getting done and you need to take control of the situation when necessary.

Courage

"He who is not courageous enough will achieve nothing in life." These were the powerful words of the late boxing legend Muhammad Ali - one of the most successful people to ever walk the face of the Earth. Courage is essential in order for you to make a decision and take risks that might seem illogical at the time but will eventually pay off unimaginable dividends in the future. Life is 10 percent what you experience and 90 percent how you respond to it.

Preparation

Failing to prepare is preparing to fail. This saying could not be

much truer. Successful businessmen like Bill Gates and Richard Branson are more prepared than their competitors hence they're able to snatch up any viable opportunity as soon as they see it.

Commitment

In order to achieve your desired goals and objectives, you need to be able to commit to your goals 100% and you need to be able to fight till the very end. If you're not committed, you'll always end up lagging behind other people. The act of being committed in all spheres of your life is essential if you want to gain true satisfaction from yourself and your peers.

Continuous learner

Learning is actually a perpetual act and a never-ending cycle. One can never be satisfied with the amount of knowledge and facts they have gained over the years. Learning should be prioritized and sought after more than anything. The more knowledgeable you are, the more you'll be able to make well-informed decisions that can, later on, become the basis of your success. You need to also be patient, and you need to accept that, in everything, there will be failures and struggles. To take them personally would be a big mistake.

Responsible

As with all important matters, being responsible is one of the keys to success and is of utmost importance. Success can't be easily achieved and sustained with even more hard work. Hence, only individuals with the utmost regard for responsibility can achieve success over both the short and long term. You need to be responsible and accountable. You need to also be able to make hard decisions and stand by them.

In conclusion, if you want to be able to become successful in life then you need to possess the abovementioned qualities. By incorporating these traits and characteristics in your daily life, you'll have a much better shot of becoming more successful. No one plans on being a loser; failure happens when you don't plan. If you want to succeed, learn the qualities that will make you successful, and then plan on living them out every single day.

SEVEN ESSENTIAL HABITS FOR SUCCESS

Success is not guaranteed in life and it surely does not come easily and cannot be taken for granted. However, we can always learn from the most successful people and figure out what habits they possess that make them a success. Many of us go about our lives thinking that success is not meant for us. This perspective cannot be farther from the truth. Living in fear and jealousy can transform you into a pessimist in nature which can lead to a dark path. Successful people set themselves up for success in a few particular ways. Below are some of the habits they have in common:

They like to read

Reading opens up the mind, unlike any other instance. Reading enables one to gain knowledge of previously unknown concepts. Many successful people swear by reading and confirm that this is one of the habits required to become highly successful. In fact, self-made billionaire Warren Buffett swears that reading has been the most important habit he's developed.

They're very organised

Organizing one's life and daily schedule is the key to success. No unorganized person ever became a success due to their undesired habits. Organizing a timetable and making things easier to process and initiate leads can do wonders for a person with high goals and objectives.

They wake up early

Waking up early and getting a head start from your competitors is essential if you want to become. Morning people are certainly known to be more successful than people who start later in the day. This is simply because the mind is fresh and it's brightest in the morning. This can lead to quick thinking and improved decision making.

They work hard

There are no shortcuts to success. It's as simple as that. Hard work can't be duplicated and is bound to bring success no matter what. Working hard makes one knowledgeable about the important thing in life and enables one to never take anything for granted.

They cut out negativity

There is simply no need to waste your time listening to the naysayers. They are there specifically to bring about hurdles for the ones looking to become successful. Keeping them out of your lives makes it easier to focus on your goals and objectives effectively.

They minimise distractions

Distractions can make a person lose focus of the final aim and objective and this can be catastrophic in terms of achieving those goals and objectives. Numerous successful people claim that they try to minimize distractions because of their propensity to distract individuals. Once distractions are eradicated, one can clearly focus on what's desirable and necessary.

They donate

Donating generously has also been proven to enhance not just reputation but also one's own self-respect. No one ever lost from giving to the poor and needy. Instead, they only gained both in terms of respect but also financially.

In conclusion, the above-mentioned ideas may sound clichéd, but they indeed are the secrets to success because, without them, long-lasting and ensured success is not possible. These small but extremely necessary points and behaviors are sworn by past and present successful individuals and entrepreneurs.



SUPERCAR

LINE-UP 2020

Thanks to motor shows and other industry insight, we've got an idea about what's set to take things into overdrive come the start of the second half of the year.

By: Patricia Higgins

What's the most desirable thing on four wheels? As we gear up to enter a new decade, we consider what will be driving the future of supercars. Not only is it a battle between overall speed and grunt; it's also about what looks and feels best. So, what cars are set to get us hot under the hood in 2020?

We can look to the past, well... the slightly recent past, to the 2019 Geneva Motor Show for the future trends in Supercars, Hypercars, and Sportscars. Here, the world's top car brands — names like Lamborghini, Ferrari, Bugatti, Audi, Aston Martin, McLaren — delivered the new guard in automotive history.

Thanks to motor shows and other industry insight, we've got an idea about what's set to take things into overdrive come the start of the second half of the year.

Aston Martin AM-RB 003

With a cool two mil price tag, the Aston Martin AM-RB 003 sure better impress. As a limited production is planned, there must be something extra special about this set of wheels. It's not set for release until 2021, but it's definitely one to keep on your radar.

Intriguingly, the AM-RB 003 is also known as the 'son-of-Valkyrie', which clearly hints at similarities to its predecessor and the fact that it slots in just slightly below the Aston Martin Valkyrie itself. It's built with the same lightweight carbon-fiber structure, but it's got a little more room inside and more than a few surprise tricks.

After all, The AM-RB 003 is a collaboration between Aston Martin and the Red Bull Formula 1 team — sliding the vehicle firmly into the 'supercar' category. It will compete with the Ferrari LaFerrari and the McLaren Senna as equivalents in its class. With an AM-developed powertrain and a new turbo-charged V6 working alongside a hybrid system, this is a true vehicle of the future.

McLaren 720S Spider

The marketing slogan for the McLaren 720S Spider reads "A convertible supercar that's every bit as thrilling a Coupe. That means the same nerve-tingling rush, now available with the roof down."

For those that love to turn heads, McLaren's new spider is one hell of a temptation. Yes, it's a beast of a sports car with a retractable roof. Not only does it ooze sex appeal to boot, but a 4.0-litre twin-turbocharged V8 engine musters up a mind-blowing 720PS and 770Nm.

And boy does it take off! The ultra-lightweight Monocage II-Si gives faster acceleration — 0-200km/h (0-124mph) in just 7.9 seconds! Lapping quicker and stopping harder is just the tip-of-the-iceberg. The McLaren 720S Spider is easy to drive and responsive with increased headroom. Let's put this one on the Xmas wish-list, shall we?

Ford Mustang Shelby GT500

Here's one perfect for those looking to bridge the gap between a supercar and a vehicle that can actually be used on-road. In fact, the 2020 Ford Mustang Shelby GT500 is the quickest street-legal Mustang to be produced — to date!

While there's still no back seat, the Shelby GT500 makes up for it in sheer power. A staggering 760 horsepower, alongside a hand-built supercharged 5.2-litre V8 engine and 625 pound-feet of torque (rear wheels) and a seven-speed dual-clutch automatic transmission makes this a thrill-of-a-drive for just about anybody.

They call it 'Italian Supercar Sprint' and the Shelby GT500 certainly boasts it in spades. Ford says that it can accelerate to 100 km/h (60 mph) in less than 3 seconds! The price for such this super stallion is surprisingly reasonable, starting from \$73,995 USD (around AUD \$108,300) as standard.



5 REASONS THE RICH & FAMOUS LOVE

PATEK

PHILIPPE

Patek Philippe, a traditional Swiss watchmaking brand, enjoys an aura of covetable glamour that originates from its lavish traditions of watchmaking and their exquisite polished, handcrafted timepieces.

In this article, we will walk you through 5 compelling reasons that make Patek Philippe an incredibly popular choice amongst rich and famous collectors. Here, take a look:

A Symbol of Exclusivity

Research reveals that since 1839, Patek Philippe has made and sold less than 1 million watches, which allows this luxury Swiss watchmaker to enjoy an immensely covetable brand appeal. Patek watches take around nine months to be manufactured, while the more exquisite pieces are produced in a period of over two years. The growing demand and the sought-after models have given the brand an affluent status that allows the rich and famous to set themselves apart in the crowd.

Hand-Finished Beauty

Philip Patek watches are known for their finesse and beauty. These intensely charming timepieces are admired because of their stunning hand-finished components. The Swiss watchmaker infuses each design with an iconic detailing that captivates the admirers with its distinctive and high-end glamour. From the dynamic batons to the hand-finished hands, and the overall design, it is the little details that allow a Patek watch to leave the onlookers struck by its sleek appeal.

It's an Investment

Many savvy collectors invest in Patek watches as an investment, and both vintage and modern watches promise spectacular resale values. History stands witness to the fact that Patek watches bought back in the 1950s or 1970s, for instance, the Calatrava, and the 5131 Cloisonné Enamel, sold twice more than their original retail price.

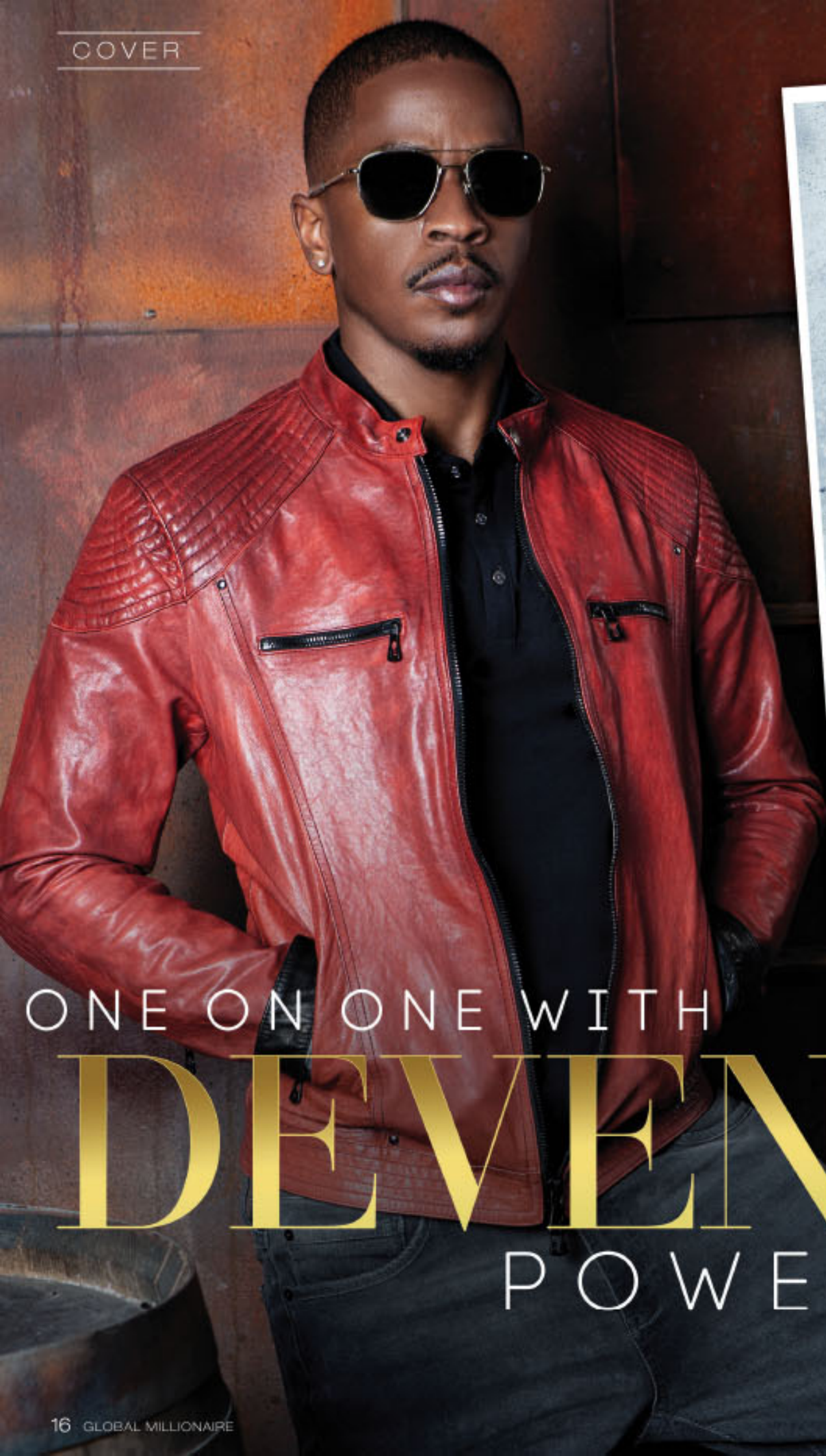
Be part of a Legacy

Patek Philippe maintains an archive for every single watch made since 1839, and it allows watch enthusiasts to revel in the confidence of being a proud member of the Patek community. The archives have meticulously documented the history each and every watch that has ever been produced by the celebrated Swiss watchmaker, allowing the purchaser to be a part of a legacy shared with royal family members, heads of states and celebrities.

Traditional Watchmaking Traditions

The rich and famous adore Patek Philippe for its rich legacy and its traditional watch and case-making techniques that date all the way back to the 1800s. This iconic brand continues to dominate the market of luxury watches with its meticulous preservation of centuries' old watchmaking techniques, handcraftsmanship, and alluring designs.





began studying and taking classes in business management and consumer science. While he was in jail, he managed to pick up several skills, and one of which is hair styling - he learned how to braid, cut, and style hair. He never in a million years imagine that this particular set of skills would eventually lead to a very lucrative business model.

Along his journey of personal growth and self-improvement, Deven saw an opportunity to disrupt the film festival industry - he somehow found a gap in an established market. There weren't many festivals in Los Angeles that actually catered to African American Filmmakers at the time so he decided to create a film festival that not only screened independent filmmakers but also applauded them by giving them screening blocks.

Fast forward to today, Deven Powers aka "Mr. Hollywood" is now the CEO and founder of the Black Film Festival Los Angeles, Mr. Hollywood TV Show, Mr. Hollywood Blogs, Mr. Hollywood Magazine, and Discover My Music Radio. He is also been the host of the LA Live Film Festival from 2018 through to 2020. When Deven's not gracing the cover of magazines or hosting red carpet events, he's hosting the "Mr. Hollywood TV show" which airs on AT & T, channel 99 in U-Verse, and channel 32 in Charter Spectrum.

The Global Millionaire Magazine recently caught up with Mr. Hollywood to discuss his journey in the entrepreneurial world and here's what went down:

Could you please tell our readers a brief background about yourself and how you started your business?

Hi, my name is Deven Powers and I'm The founder and CEO of the Black Film Festival Los Angeles, Mr.Hollywood magazine, Mr.Hollywood blogs, Mr.Hollywood TV show, and Discover My Music Radio. I built my first business "Mr.Hollywood Styles" 10 years ago, as an independent hairstylist mainly braiding and cutting hair. I saved almost every dime I made from the business for a period of 5 years. I was determined to save and I even became homeless at one point in time living in my car just so I can save money in order to be able to invest in The Black Film Festival Los Angeles. My sacrifices eventually paid off because now, my idea is worth millions.

Can you describe your journey to success? When did you start? Did you ever imagine you would become this successful?

My story is actually quite unique. My journey wasn't an easy one. It began 18 years ago when I was just a young 19-year-old kid sentenced to a stint prison. During my incarceration, I turned my life around and realised that a life of crime wasn't something I wanted to do for the rest of my life so I decided to make a career change by becoming an entrepreneur. Back in 2003, I began studying and taking classes in business management and consumer science to better myself, by learning the ins and outs of business marketing and consumer spending. Although I was originally trapped under unfortunate circumstances, I made the best out of the situation by turning my life around and becoming a better person and decision-maker. During my incarceration, I picked up several trades - one of them is becoming a hairstylist. I learned how to braid, cut, and style hair. Which would later in life help me to start and invest in my first business. I never in a million years would have imagined that a hairstyling trade would eventually lead to a concept that's earning millions of dollars in revenue.

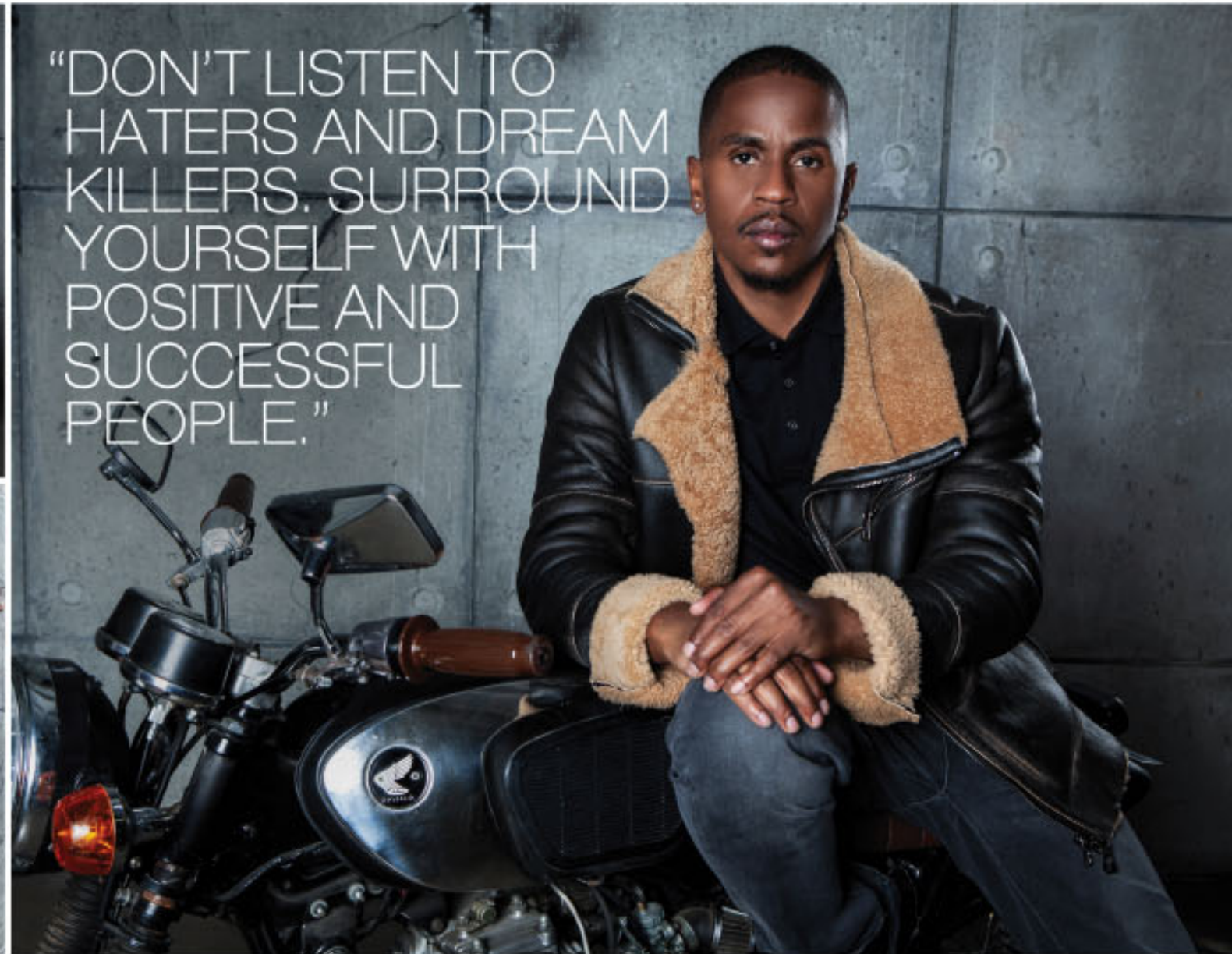
What are you currently doing to maintain/grow your business?

Online marketing such as adding SEO to my websites, Facebook promo ads, Instagram promo ads, Pinterest ads, TV and Radio commercials, as well as appearances along with magazine promos.

What is your main tactic when it comes to making more people aware of your brand?How did you stand out?

Around 18 years ago, Deven Powers had hit rock bottom. Beaten down by life, with shattered self-esteem - his past actions of breaking the law has lead to significant jail time. He was financially, mentally, and spiritually bankrupt. At the lowest point in his life, he eventually realized that a life of crime isn't something he wants to do for the rest of his life. After months and months of contemplation, he finally decided to pursue a vision of becoming more. In 2003 he made the conscious decision that he's going to turn his life around by becoming a successful entrepreneur one day - so he

ONE ON ONE WITH DEVEN POWERS



My main tactic is effective marketing and presentation. First I have to find a way to market my event to the right audience and I also have to make sure that my brand is appealing to that specific market. For example, if I'm promoting my music I'll find out what type of music caters to people who are aged between 13-35. I even go as far as doing research and finding out what colour schemes appeal to the audience. I do that by researching other successful brands in my field.

One of my other main tactics is to approach things from a gorilla marketing standpoint. I find a void in a particular market and I target it by providing the need. For example, I would email blast and set up promo ads based on the age and demographics of the target audience.

What form of marketing has worked well for your business throughout the years?

Email promotion. I would gather thousands of emails and send clients up-to-date news flyers. I also use Facebook and the old school word of mouth mixed with building a powerful brand reputation.

How did your brand stand out from the rest of the other brands out there that is similar to your niche?

My brand stood out because for a while in Los Angeles there weren't many festivals that catered to African American

filmmakers. I created a film festival that not only screened independent filmmakers but applauded them by giving them screening blocks.

What is the toughest decision you had to make in the last few months?

Whether or not to run digital ads or to physically print flyers. Believe or not the old school way of marketing still works.

What money mistakes have you made along the way that others can learn from (or something you'd do differently)?

Early on in my career, I used to rely on my feelings when it comes to making an executive decision. But I soon learned that was a bad idea. I'm not going to say to my readers and fans to not trust their gut instincts when it comes to making executive decisions because sometimes your gut feeling is right. But when it comes to investing, don't take anyone's word for it, please do your research. Take up a few online courses to find out what you can do to improve your business by successfully targeting a market. I can't emphasize enough the importance of marketing and planning - you can never plan enough. I learned early on that if you fail to plan then you plan to fail. In the past, I failed to create the right business plans which in turn caused me to lose money. I would have definitely written a stronger business plan so that my weekly, monthly, and yearly goals would have all been properly documented.

What have you learned in the process of becoming wealthy?

I've learned that it's not easy. You're going to have many sleepless nights and you'll also run into several unforeseen obstacles. With most of my past businesses, the main issue I ran into was business planning and time management issues. Lots of businesses fail because they don't market their business correctly.

What new business would you love to start?

I'd love to start a basketball league. I'm in the process of starting a league called the NSBA TOUR.

If you could go back in a time machine to the time when you were just getting started, what would you do differently?

I would do more business planning and organizing my business structure as well as more brainstorming.

If you could go back in a time machine to the time when you were first making a name for yourself, what advice would you give yourself?

I would tell myself not to listen to the haters and dream killers. Remove them from your circle and surround yourself with positive and successful people and spend your money wisely. So many times especially with newer business owners, we

invest money in things that we want instead of things that we need. For example, I could purchase a new computer but then a good, used one with up-to-date software can easily get the job done anyway. Make sure you create a list to identify the difference between what you "want" and what the business needs.

What is the best advice you have ever been given?

To believe in yourself before others can believe in you. You have to believe in yourself first.

What advice would you give to a newbie Entrepreneur setting up their first business?

Keep God first and pray over your business. Ask God, or your higher power to lead you and guide you in making successful business investments. That's a secret I've learned - you need to manifest your destiny successfully. All great ideas start as a thought first which becomes a word then becomes an action. Which is what I would call the process of creation. Everything in life is all energy so the energy you put out there is what comes back from the universe. Therefore, you need to expect the unexpected. You need to also sure that you have partnership contracts ready to pass on to future investors. I'm going to leave you with this quote: Never give up because if I can make it in business with the odds stacked up against me then you can make it too! To all the readers out there, I represent hope and I'm living proof that you can turn your life around.

ONE ON ONE WITH SKYLER DITCHFIELD

One of the most powerful rags-to-riches stories is that of Skyler Ditchfield, a multi-millionaire entrepreneur, who had a troubled childhood in rural Ojai, California. He grew up in a broken home and was bullied and beaten up at school but managed to rise above his difficult circumstances to become mega-successful.

Even though Ditchfield ended up giving up on school, he still landed his first job in Silicon Valley. He took his first real corporate job as a Network Engineer II at the Private Network Management Center (PNMC) of MCI Worldcom in Silicon Valley where he serviced high-level clients such as JP Morgan, Goldman Sachs, Quotron, Reuters, and more. Although he was the youngest technician in the office, he was quickly promoted to Network Engineer III because of his outstanding performance. However, when the company relocated to the East Coast, he was one of two employees that were offered a transfer. He declined the offer, and instead, he decided to return back to his hometown in Ojai, California.

Over the next few years, he experienced multiple business failures that left him facing massive debt and ruined credit. He even tried to open up a local nightclub which didn't pan out, and he also became homeless for a time. On top of that, his life-long battle with Chrome's disease took a severe turn for the worse, placing him in multiple month-long stays in the hospital. His disease got so bad, that the doctors said he only had a few more years to live. Determined to outlive their predictions, he found an experimental course of treatment on the Internet which miraculously worked. Then came what Ditchfield calls his restart button—he found out he was going to be a father. With renewed health and an unexpected daughter on the way, he found a new sense of motivation for life. He regained his health and aggressively got back in the I.T. space allowing him to climb out of debt.

Fast forward to a few successful startups later, he ended up discovering GeoLinks with his cousin Ryan Hauf. Skyler bootstrapped what began as a 2-person business out of his weight room in 2011 to what is now a 9-figure (and growing) business. GeoLinks became the fastest growing fixed wireless ISP in the country and Inc. Magazine's 2017 Inc. 5000 NO. 5 Fastest Growing Telecommunications Company in America. Under his leadership, Ditchfield has led the company to record more than 100% growth for six years straight and is on track for a seventh. Some of his recent accolades include World's Top 5 Best Businessmen of 2017, Entrepreneur of the Year 2018, and Top 100 Innovator in Diversity and Inclusion.

Global Millionaire recently sat down with Skyler Ditchfield to find out more about his journey to entrepreneurship and here's what went down.

Can you describe your journey to success? Did you ever imagine you would become this successful?

I don't consider myself successful yet, however, I feel I have traction and am on the right path. While I appreciate the recognition, success, in my eyes, would be to permanently change the lives of all my staff and others for the better. My journey was described earlier; it's been long, grueling, and hard. I've calculated that I've put in about 20 years of normal work hours in the last seven years alone at GeoLinks. I've always imagined the path to success would come sooner, and I find it frustrating not being able to achieve growth even faster than we already are.

What is your main source of income?

My main source of income is the salary I earn from GeoLinks.

What are you currently doing to grow your business?

I look at new opportunities every single day. Currently, I am evaluating expanding our network into additional states, further diversifying our product line, and exploring more government project opportunities.

What is the toughest decision you had to make in the last few months?

I face tough decisions every day. The most difficult decisions for me end up being when I have to walk away from exciting and big opportunities simply because I know (from experience) it would stretch our team too thin, or we lack the resources.

What money mistakes have you made along the way?

I'll say this—learn your accounting and always double check your books. Even if you trust someone else to do it, still learn and keep an eye on what's going on, because if you don't keep track of your cash, you'll be out of business.

What have you learned in the process of becoming wealthy that others can learn from?

I am not wealthy in my own eyes... However, as perceived success grows, more and more people will mislead you, misrepresent themselves to you, and pretend to be your friend.

If you could go back in a time machine to the time when you were just getting started, what would you do differently?

Be ready. Be ready for more challenges and perceived failures than you can possibly imagine. Realize and prepare yourself for the fact that the problems that lie ahead will ultimately become opportunities, and never fool yourself into believing that the road ahead will be easy. Master that mindset now, and you'll be primed for pushing through all of life's roadblocks.





"Be ready for more challenges and perceived failures than you can possibly imagine. Realize and prepare yourself for the fact that the problems that lie ahead will ultimately become opportunities."



If you could go back in a time machine to the time when you were first making a name for yourself, what advice would you give yourself?

Just start. Don't procrastinate or worry about putting yourself out there.

Once you've had the courage to start, have the confidence to know that results will come.

Do you have any favorite business-related or personal development related books that you can recommend to other entrepreneurs?

Think and Grow Rich by Napoleon Hill and No Man's Land: Where Growing Companies Fail by Doug Tatum.

What is the best advice you have ever been given?

Cash is king, know your accounting!

What advice would you give to a newbie Entrepreneur setting up their first business?

If you can't sell your own product, don't start the business. Furthermore, there is definitely such thing as growing too fast. It's easy to get wrapped up in accelerated success, and thus make misguided business decisions on projections rather than facts. It's okay to dream big, but remember, in order to have a business or achieve a mission, you must remain in business. Another element that can be lost in quick growth is culture. In today's modern workplace, culture is paramount in attracting and retaining top talent. Thus, it's imperative to never forget that you're only as great as the team you're surrounded by. Finally, one word of advice I give to all entrepreneurs who are starting out is to follow your gut and fire fast. Every single time I have ignored my gut or procrastinated on a "debatable" employee, it has yielded negative results. The world is full of opinions, master the art of creating your own and trusting your intuition.



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Millionaire

THE SECRET TO BECOMING A

"You need to focus not on how much you'll earn over the next 12-24 months, but how much wealth you can create over the next 10-20 years to achieve your retirement goals."

By Justin Wang

The lure of investing in property is strong and wide. There are more self-made millionaires through property than any other asset class. We live in a time of impetuosity and instant gratification - in many areas of our life we want to see quick results and change. This is becoming more prevalent with the advent of digital and social media. We've become a fast consumption society - we consume everything at a rapid rate - information, news, consumables, and food.

However, the path to success is not always achieved with the quickest route, just ask Justin Wang (Founder and CEO of PIA) "In the early 1990's as a new migrant from China, to make ends meet I worked incredibly hard in a variety of different roles - from a restaurant waiter to a Chinese language teacher to a door-to-door salesperson...After ten years of hard work, I could not seem to get ahead....you work extremely hard, but just end up making ends meet. I needed to secure a better future for myself and my family. I found that this was not uncommon - people are continually concerned about their futures, struggling to navigate a path forward."

Justin's success came from valuable lessons learned when choosing the right pathway, a pathway that deviated from what the local market and competitors were doing. Justin's personal experience led him to research the property industry as an investment strategy. 20 years ago the great Australian dream was to own your own home, work hard in the same job, raise your family, pay off your mortgage, retire and leave something for the children. 30 years later, the house was paid off, and you finally owned your house free-hold....and your pension and some superannuation would hopefully sustain you. Or would it?

20 years ago, Justin's philosophy was slightly different - use your home as a powerful tool in your future plans and become self-determining and self-reliant. Use your largest asset and equity in your family home as a way to increase your personal wealth and derive a passive income that will sustain you and supplement your superannuation income well into the future. "I started looking at my own future and the strong record of property in Sydney market. I started to invest in properties (units) across Sydney, starting out small and began to accumulate a small property portfolio of my own. Today, PIA turnover is between \$1.2-1.6 billion in property each year".

What's the secret to success? Long-term investment.

Start with your personal goals in mind. PIA's business was founded on the principle of assisting people with modest income achieve a comfortable retirement through investing in property over the medium and long-term. As you build equity in your portfolio, you continue to invest to achieve your income and capital growth goals. To be a short-term speculator, for instant profit, you must have intimate knowledge and experience in the property market, investment strategies, and market cycles - plus have a strong asset backing or cash flow. Markets rise and fall, and short-term strategies to 'make a quick profit' are often short-sighted and risky. Not everyone can achieve this. Instead, we encourage you to focus, not on how much you'll earn over the next 12-24 months, but how much wealth you can create over the next 10-20 years to achieve your retirement goals.

Will you retire rich or poor?

While some people hope to solve their retirement funding problems by working hard and saving money, the truth of the matter is that you won't be able to save enough, not after you deduct tax, expenses and fight the ever-rising costs of living.

By Justin Wang

Did you know that even if people put every cent they save into their superannuation and their superannuation fund gives them a return of 6 percent - the reality is that most super funds cannot consistently have a high return? They also have big losses. In fact, the Daily Telegraph reported that one of the biggest super funds in Australia, The State Super Fund, lost AUD\$7 million daily over a 16-month period, and this for a retiree, can be devastating financially.

So while some people hope to solve their retirement funding problems by working hard and saving money, the truth of the matter is you won't be able to save enough, not after you deduct tax, expenses and fight the ever-rising costs of living. Plus, you also need to think about inflation, and how what you save today will not have the same value in the future.

Inflation and How this Erodes Our Retirement Wealth

If you are already rich due to business or other means, then you should really be beginning to think about how you can maintain your wealth, rather than allowing your wealth to be eroded over time. For example, let's say a couple owned a business in 2000 and, at the time, they had AUD\$500,000 in a term-deposit in a bank. During that financial year, the couple decides to sell their business and retire. The sale of their business pays off their home, and they live off the interest from their savings account, which gives them a healthy return. The couple believes that this money will last them until they pass away, which back in 2000 it may have. But since then, the cost of living has risen considerably, and interest rates have fallen quite dramatically. The couple is now having to consider other options as they are now merely surviving on the interest gained from the \$500,000 in savings.

How to Generate Long-term Wealth

To generate real wealth that is long-lasting, you need to think about the type of assets that can keep you wealthy. The best assets are savings, a business that generates a strong turnover and profit, as well as shares, and property. In order for an asset to be considered as viable and able to generate real wealth, it should be able to hold its value and increase in value over time and be able to generate a stable income.



Investing in Property Enables You to Build and Maintain Your Wealth

When you consider how Australian politics, the economy and even our social status impact on our retirement options and how these can erode our wealth, it makes sense to look into property investment further. Property typically grows in value long-term, and it is able to adapt to changes in inflation. Plus, it is an asset that you can touch and feel, meaning that unless it is effected by an act of nature, such as flood or fire, it will still be there tomorrow. Unfortunately, the same cannot be said of stocks, shares or even superannuation.

At present, one of the best markets for property investment can be found in Sydney. It is a market that has withstood the tests of time and is continually growing and expanding to accommodate an increasing population. Supply and demand make Sydney property investment a "must-make" decision for successful retirement.

As a property investment consultant, I encounter people who say that they are not interested in property investment. But the truth of the matter is not so much that they are not interested, but rather that they've never considered it, explored if it's possible, or they are fearful of the financial commitment. However, property investment is no longer a matter of interest, it is a "must make" decision if you expect to retire comfortably on an income that will grow with inflation and the economy so that it withstands the tests of time.

The Truth About Retirement

Regardless of your type of occupation, whether you're self-employed or an employee or the amount you earn, you need to consider your retirement and how you are going to afford to live when you stop working. Many people think that it's years away, so they don't need to think about retirement now, but you and I both know that the days and months quickly turn into years, and then slip into decades before we know it. So even if you don't have time to think, or don't want to know about retirement, eventually it will present itself whether you like it or not.

To 95 percent of the population, the word "retirement" makes them feel good as they'll have more "free time", but in the same instance, they also worry. This is due to the fact that for many people retirement means having to live on less money, which in many cases, is not enough for them to live comfortably. In fact, according to financial planning experts if we have 100 people aged 25-years today, after 40-years of working only five of these people will be able to fund their own retirement. Of the 95 people remaining, some would have passed-away, while others will have to still keep working to survive, or they may merely rely on social welfare and charity donations to get by.

How Much Do You Need to Retire On?

To retire – "re" (back) and "tire" (draw) – literally means to withdraw, often to a place of safety and seclusion. In this respect, it can be said that to "retire" from working life means that you can relax, without any worries. But to do this, you need to know how you're going to pay for your cost of living.

A number of retirement surveys have been conducted across Australia, where Australian couples have been asked about the amount they feel will be needed for retirement. Most couples said that they would need between AUD\$30,000 and \$50,000 each year for a comfortable retirement. This is providing that they have no mortgage to pay.

So, you need to ask yourself this, "If I want to retire comfortably, where will this \$30,000 to \$50,000 come from?"

The government will encourage all Australians to save more for retirement by introducing higher rates of compulsory superannuation. If you said a Government Pension, then you need to think again. While Australia has a social welfare system, it is not comprehensive. Our baby boom mainly happened after World War II. Then in the 60s, when these people are also known as "Baby Boomers", were young and building up the country, the average lifespan was far less than it is today.

In fact, back then, there were six taxpayers to one pensioner, and this allowed the government to easily take care of its seniors. But times have changed. Now the Baby Boomers are reaching their retirement age, their life expectancy has increased to over 80-years, and there are far more of them than there was in the 60s.

Will the Australian Pension Survive?

Today there are six taxpayers to three pensioners. So the Australian government has to look at ways that they can reduce the amount of money being paid to pensioners, as the nation can no longer offer the same level of support. This has led to a reform in pension legislation. At the beginning of 2015, the pension for a single person was AUD\$22,365, and for a couple AUD\$33,717, this included a pension supplement, as well as a Clean Energy Supplement. However, over the next two years only some Australians who meet the pension age requirement, will be eligible for a pension, as means testing is about to be introduced. It is also predicted that the government will encourage all Australians to save more for retirement by introducing higher rates of compulsory superannuation and restructuring tax over the coming years. Based on these expected changes, the government has also stated that some Australians may have to work for longer, rather than retiring.

Is Superannuation the Solution to Retirement Funding?

According to many superannuation organisations, the majority of Australians believe that their superannuation funds are the solution to them being able to retire. But given that on average Australians only have around AUD\$70,000 each preserved in their superannuation, it is highly unlikely that their superannuation alone will be enough to fund a comfortable retirement. For instance, let's say a couple needs AUD\$30,000 per year to retire comfortably, and they retire when they're 65-years-of-age. The couple then lives until they're 90-years-of-age. This means that the couple will need a minimum of AUD\$30,000 x 25-years for a comfortable retirement or a total of AUD\$750,000.

Some financial-planning experts have even suggested that a person earning \$40,000 a year for 30-years, will only receive a retirement income of around \$19,000 a year. This is due to tax, the cost of living and other expenses are eroding their cash flow and reducing the amount they are able to save. Plus, we also tend to live life within our means. A financial planner and a bestselling author Brian Sher said that we tend to live life according to how much we earn. For instance, when we first start our working life, our pay is much smaller, so we tend to buy a smaller, more affordable car and a smaller home. But as our income grows, along with our work experience, so too does the size of our car and our home. Thus, we tend to live life according to our means, rather than living life conservatively and then saving the rest for retirement.





THE Millionaire Alliance

BUILDING MILLIONAIRES ONE PROPERTY AT A TIME

4 WAYS TO TURN EVERY FAILURE INTO SUCCESS

Failure in life is inevitable, there is simply no denying that. What matters though is how you can overcome failure to succeed in life both personally and professionally. Unfortunately, this is easier said than done and much dedication and determination go into converting failure into success. Not everyone can overcome debilitating failure and turn negative into positive for the long run. This article describes some factors one can incorporate into their lives in order to overcome any failure at the highest level and turn that into the success that will benefit them in the long run.

Accepting Failure

At some point in your life when you're really struggling, a standout amongst some of the most disappointing things we can hear from somebody is to "stay positive." The idea of positive intuition has been abused, confounded, and mishandled by pretty much everyone. Regardless of what we listen to, it has nothing to do with smiling happily and being content with every bad thing that transpires in your life. Any individual who says that is either lying or insane. Positive consideration, rather, is utilized with the goal that we can learn, develop, and advance from our mistakes. This doesn't mean it's an attempt to come up short. It basically implies that on the off chance that you are confronted with a misfortune, accepting you're a failure should not be your last goal. You need to look at it as simply a dress rehearsal for the big wedding day.

Let Out Frustration

When you've finally taken the time to walk off your frustrations and clear your head, you can then start processing what happened. The underlying emotional surge will, in the long run, diminish and you can then gradually get your focus back to handle the current issue.

Be true to yourself

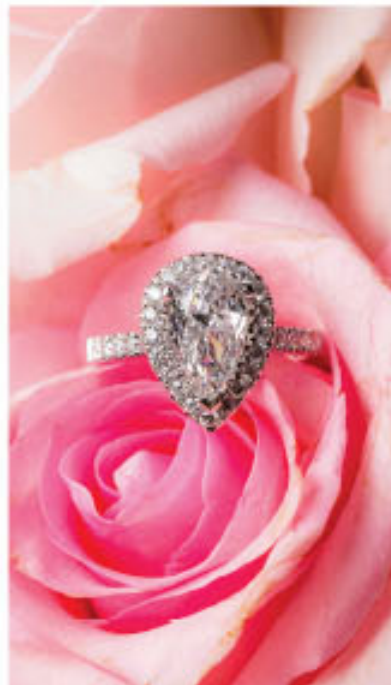
The most basic part of any situation, which 90% of individuals don't do because of pride, is taking a few minutes to think about what happened and being ruthlessly genuine with ourselves on why it happened. The vast majority will do anything to abstain from standing up for their own self and admitting they made a mistake. If you don't stay true to yourself then you are unfortunately destined to continue rehashing your mistakes, whether you understand it or not.

Fail Continuously

The only way we can really grow forward is by learning from our difficulties and failures and making the essential modifications until we succeed. Each change we make, each individual we meet, and all of the data we retain will eventually contribute to our success in the future. We can't prevent impediments from showing up in life, but we can certainly choose how to handle them effectively. They may obstruct our vision incidentally, however, in the event that we still continue on, we'll eventually find some open doors in the future. As we get more effective with this state of mind, we'll eventually empower ourselves to see the positive side in even the hardest of circumstances.

To conclude, failure should never be considered something permanent, rather, it should be seen as a stepping stone towards eternal success.





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Germani Jewellery has been established as an Italian brand in Australia since 1985. It became a household name for fine jewellery when it became an exclusive sponsor for the national TV show, 'Sale Of The Century' from 1988 to 2001.

Germani's extensive experience in creating distinctive, cosmopolitan, unique and exquisite jewellery is evident as he was awarded the prestigious Diamond De Beers Awards, designed and manufactured fine jewellery for the Saudi Royal Family, Queen Noor of Jordan, the Duke & Duchess Of Wellington, Elizabeth Taylor, Princess Diana and other well known international dignitaries around the world; thus gaining him international recognition.

Germani houses a huge range of quality, coloured gemstones and loose diamonds sourced from Belgium, Switzerland and the Far East. Customers can enjoy the luxury of purchasing directly from the wholesaler and having the jewellery made in-house. Each design is iteratively reworked until it fits the customer perfectly.

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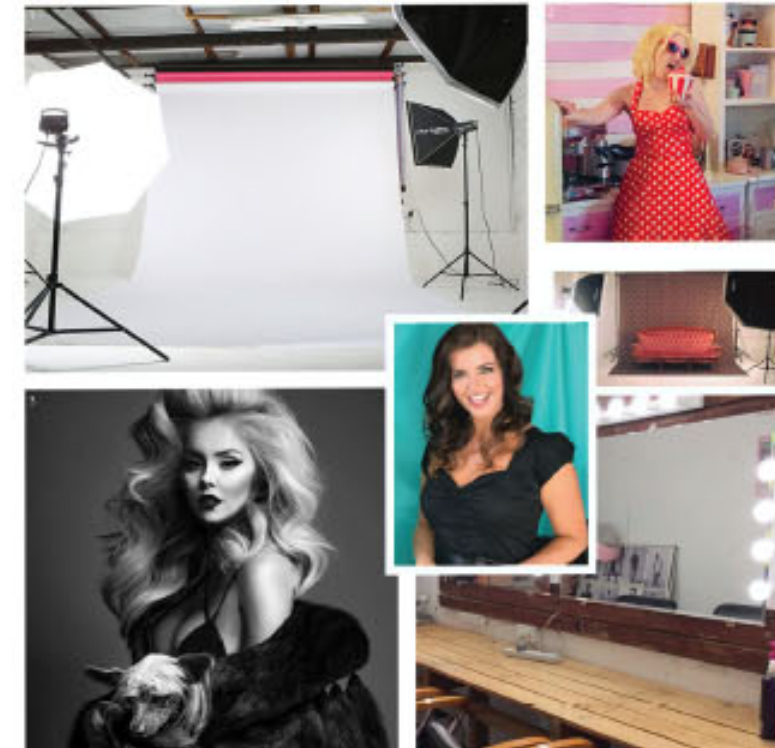
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PRICING TABLE

HRS	STUDIO	EQUIPMENT	TOTAL PRICE
4	\$125.00	\$50.00	\$175.00
5	\$156.25	\$62.50	\$218.75
6	\$187.50	\$75.00	\$262.50
7	\$218.75	\$87.50	\$306.25
8	\$250.00	\$100.00	\$350.00
9	\$281.25	\$112.50	\$393.75
10	\$312.50	\$125.00	\$437.50
11	\$343.75	\$137.50	\$481.25
12	\$375.00	\$150.00	\$525.00

The studio can be booked with or without equipment.

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INFORMATION



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Mullens St. Studio consists of two spaces, the main 50m2 shooting area and a makeup room at the back. We have completely refurbished the space in to a fun and enjoyable studio using reclaimed recycled vintage materials mainly from the 1950's.



LOCATION & ACCESS

Located in Balmain, the studio is only 2 stops from the QVB. If you are coming by car there is ample FREE unrestricted, on-street parking. The Studio has side lane car access for unloading through a large 2m sliding door



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We have 5 backdrops, white paper (free), black paper (\$20 per metre), Grey paper (\$20 per metre) Pink paper (\$20 per metre) & patterned BG & 10x3m Chromakey (green), Elinchrom flash lights, Soft boxes, 5 umbrellas, snoot etc.

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